

The Aerospace Industry In Morocco



GIMAS
GROUPEMENT DES INDUSTRIES MAROCAINES
AÉRONAUTIQUES ET SPATIALES

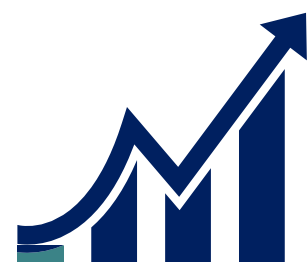


The Aerospace Industry in Morocco

The Moroccan aerospace industry is a success story of 20 years for the Kingdom, an industry in full expansion thanks to several factors.

One of the most dynamic aerospace platforms in the world...

- ✓ **N°5 platform worldwide and N°1 in Africa**
- ✓ **A 20-year adventure from 5 to +140 companies in Morocco**
- ✓ **Including world leaders: Airbus, Boeing, Collins, Safran**



The Aerospace Industry in Morocco

The Moroccan aerospace industry is a success story of 20 years for the Kingdom, an industry in full expansion thanks to several factors.

... Through a unique combination of competitive advantages

Strategic location to serve Europe and the United States: 14 km from Europe

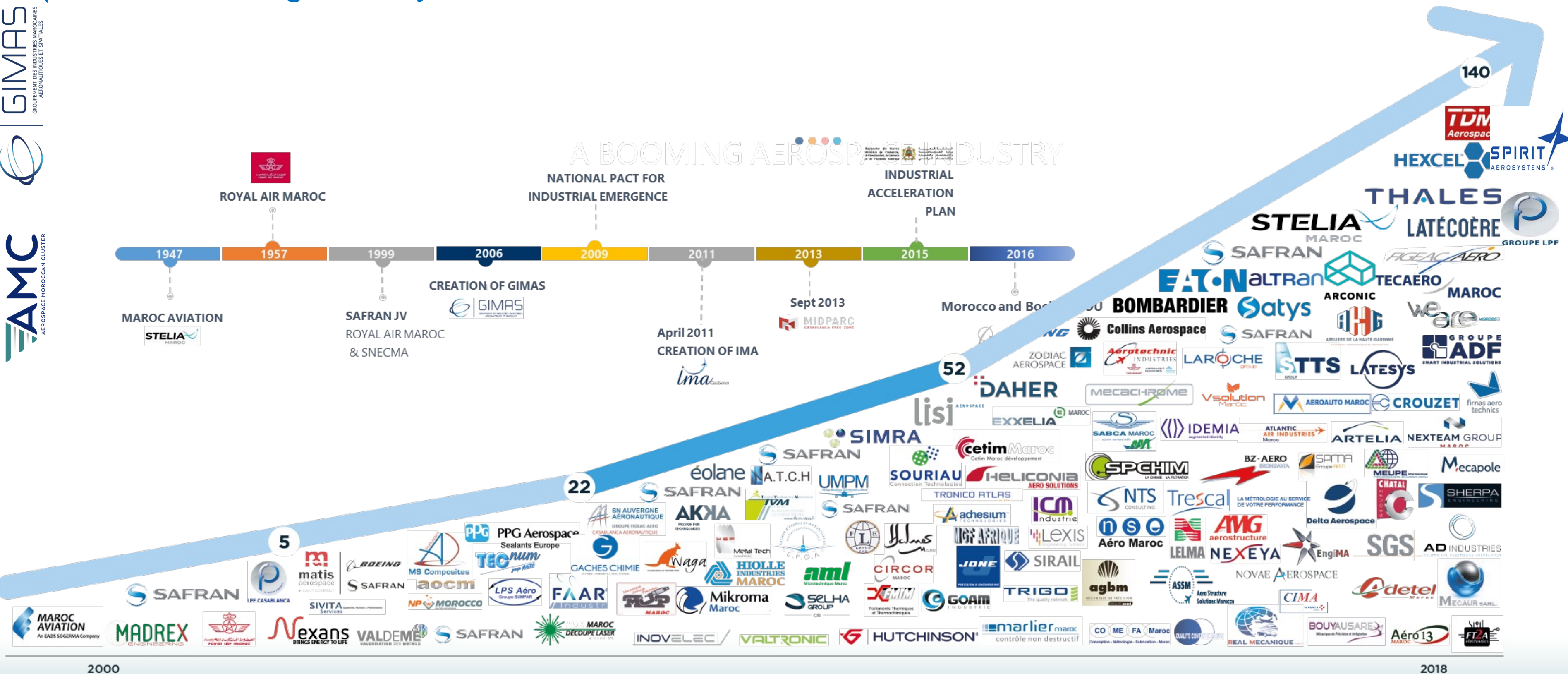
On-time delivery: connected platform; No. 1 maritime connection in Africa

world-class quality: international certification

competitive cost: Competitive high quality labor costs and low export costs through free trade agreements with 55 countries

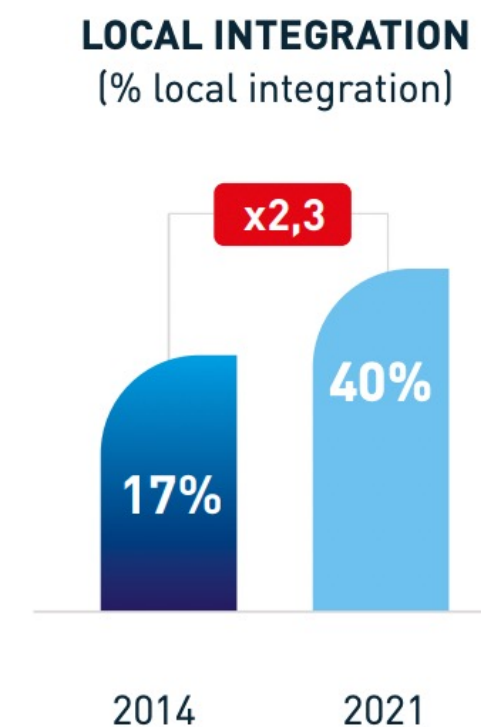
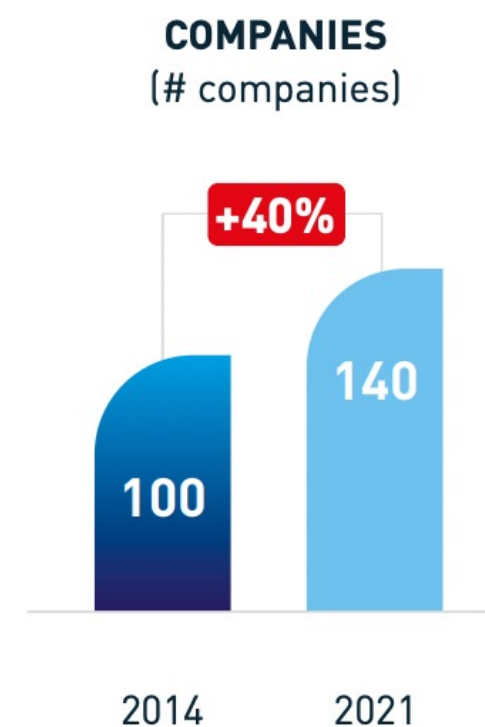
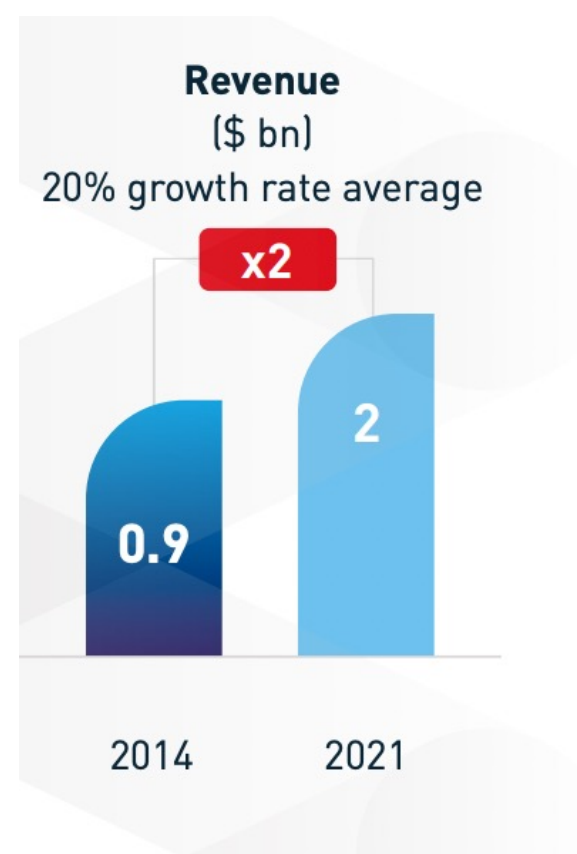


A Growing Industry

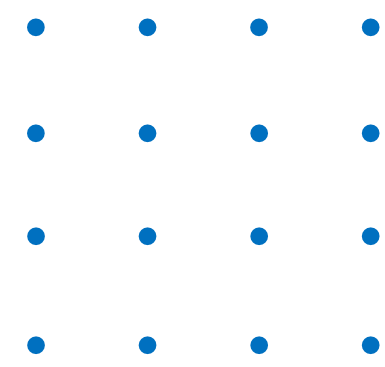


The Aerospace Industry in Morocco

Key Figures



Morocco has emerged as a world class platform for the aerospace industry in 20 years

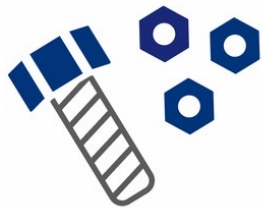


The Aerospace Industry in Morocco

6 Aerospace Ecosystems



Engineering



Assembly



EWIS



MRO



Engine



Composites

The Aerospace Industry in Morocco

Strong Installations



 ← **2 Sites**
 **1000 Employés**



 ← **3 Sites**
 **590 Employés**



 ← **1 Site**
 **1100 Employés**



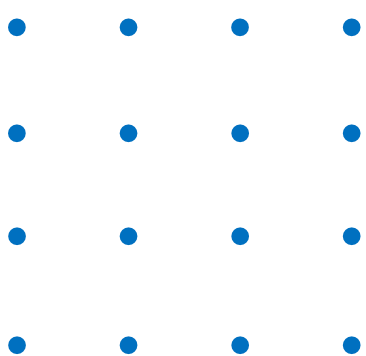
 ← **7 Sites**
 **4500 Employés**



 ← **1 Site**
 **350 Employés**



 ← **1 Site**
 **140 Employés**



The Aerospace Industry in Morocco

A Highly Diversified Supply Chain



AERONAUTIC EQUIPMENT



AEROSTRUCTURE



ENGINEERING



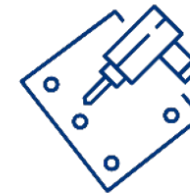
MRO



MACHINING



SURFACE TREATMENT



SHEET METAL WORKS




ELECTRICAL WIRING



PARTS MADE IN MOROCCO

HIGHLY INTEGRATED CAPABILITIES

STELIA



Fuselage
Airbus A321

SABCA Maroc



upper Fuselage panel
Dassault Falcon

STELIA



Side Panel
Airbus Family

Spirit Aerosystems



Em door
Bombardier CRJ

STELIA



Pavillon
Airbus A350

SABCA Maroc



Porthole fuselage panel
Falcon 900-2000

Spirit Aerosystems



Winglets
Bombardier CRJ

Spirit Aerosystems



Flaps
Bombardier CRJ

SABCA Maroc



Tail Cone
Airbus A330

STELIA



Underbody Boxes
ATR

Spirit Aerosystems



Slats
Bombardier

SABCA Maroc



Depth ruler
Falcon 900-2000

STELIA



Frame
Airbus Family

SABCA Maroc



frames belly support floors
Airbus A380

STELIA



Boxes
Airbus A350

STELIA



Hatch
A320

Safran Nacelles



thrust reverser
Bombardier & Gulfstream

Spirit Aerosystems



Inlet
Bombardier CRJ

STELIA



Tubes & Pipes
Airbus Family

Safran Nacelles



Thrust reverser fan
Bombardier & Gulfstream

Safran Nacelles



thrust reverser
Airbus A320

GOAM



Blades
Engines

MATIS (BOEING/SAFRAN)



Wirings & Harnesses
Boeing family

SAFRAN ELECTRICAL POWER



Wirings & Harnesses
Airbus Family

NEXANS



Wires
Airbus Family

ESTERLINE



Connectors
Airbus Family & Bombardier

Safran Aerosystems Morocco



Actuators - Calculators Densimeters - gauges
Airbus Family Bombardier Dassault

LATÉCOÈRE



Cockpits Control Panel
Airbus A320

CROUZET MAROC



Circuit Breaker Panels
MRJ90

CROUZET MAROC



Electromechanical Circuit Breakers
Airbus Family Boeing 737Max

TRONICO ATLAS



electronic board assembly
Airbus Family

EATON



power electronics modules
Various planes

Collins Aerospace



Side Stick unit
Airbus Family

STELIA



Business Class Seats
Airbus & Boeing Families

HEXCEL



Honey comb
Various planes

STELIA



Overhead Compartment
ATR

STELIA



helmet box
A320

STELIA



equiped panels
A320

DAHER Composite Industrie



Air conditioning parts
Airbus Family

STELIA



Door panel
A320

STELIA



Cockpit Furnishings
Airbus A320

STELIA



Protect panels
A320

STELIA



Cockpit panel
A320

STELIA



Crew seats
A320

THALES



3D natives parts
Various planes

LPF



Taper Cone
CFM 56

FIGEAC AERO



Other machined parts
Airbus Bombardier Dassault

LPF



Brake Piston Plating
A320

Structural Aerospace Morocco



Primary parts
Airbus Family

LPF



Command ring
Engines

ARCONICS



fasteners
Various planes

LPF



Box and tablet pilot
A320

ARM (SPMA)



Other machined parts
Airbus family

LEGEND

 Subassembly aerostructure & engines parts

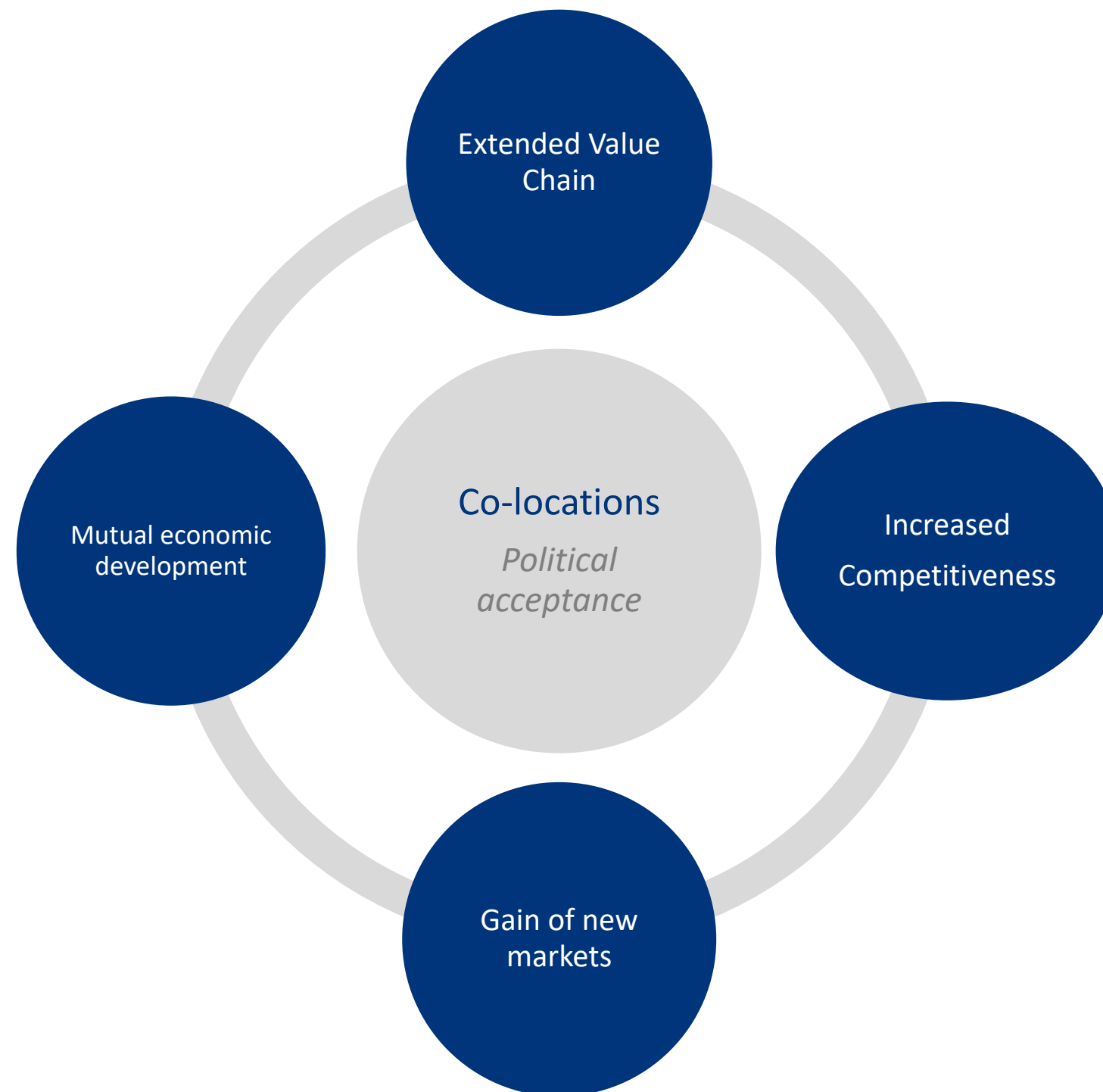
 Interior equipments & composite parts

 Machined & sheet metal parts

 Electrical harnesses, components & parts

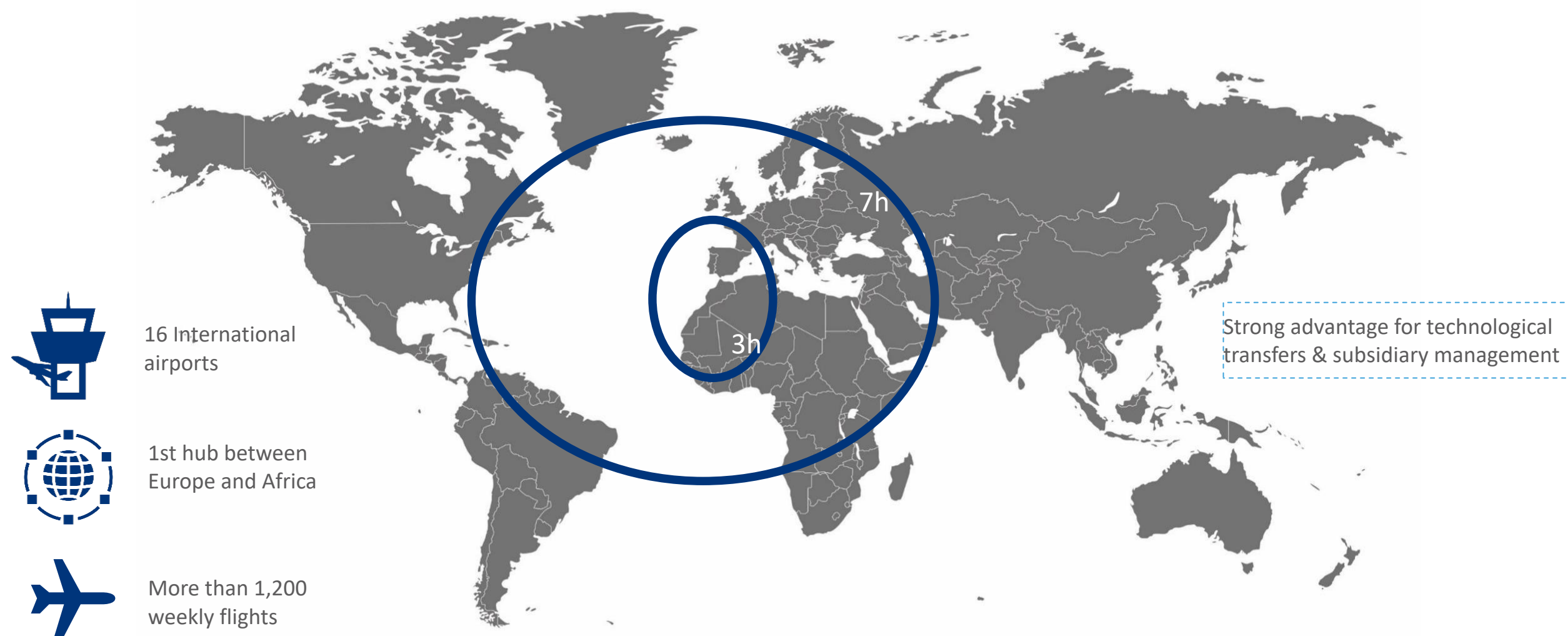
Why Such a success?

Successful Colocations

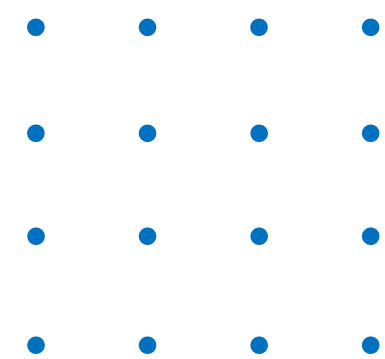


Why Such a success?

Geographical and cultural proximity A competitive advantage in technology transfer and subsidiary management



Source : Analyses de la RAM, OACI, ONDA, BCG



Why such a success?

Highly Qualified Human Ressources



Specialist Technicians

Ad hoc training programs jointly developed with investors to address industry specific needs

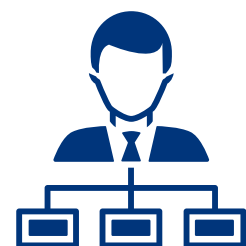
Subsidized by the government



Aeronautics engineers trained in Morocco

2,500 engineers to be trained per year in Moroccan specialized engineering schools

A growing number of partnerships with leading international universities



Top engineers trained abroad

Hundreds of Moroccan graduate from top international engineering schools working in Morocco



Source : AMDIE, MIICEN

The Future Starts NOW...





Future Challenges = Innovation Opportunities

Over 40000 Air Planes to be Built



Global

Select Region

- ☐ Global
- ☒ Africa
- ☐ Asia-Pacific
- ☐ China
- ☐ Europe
- ☐ Latin America
- ☐ Middle East
- ☐ North America
- ☐ Northeast Asia
- ☐ Oceania
- ☐ Russia & Central Asia
- ☐ South Asia
- ☐ Southeast Asia

Overview



43,110
Deliveries



4,0%
Traffic growth



2,086K
Personnel Demand



3,2 %
Fleet Growth

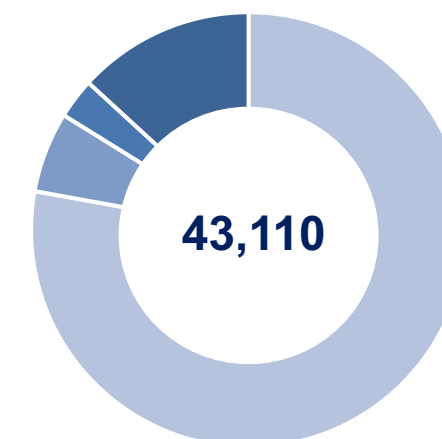


2,5%
GDP growth



43,110
Services Market
Values

32,270

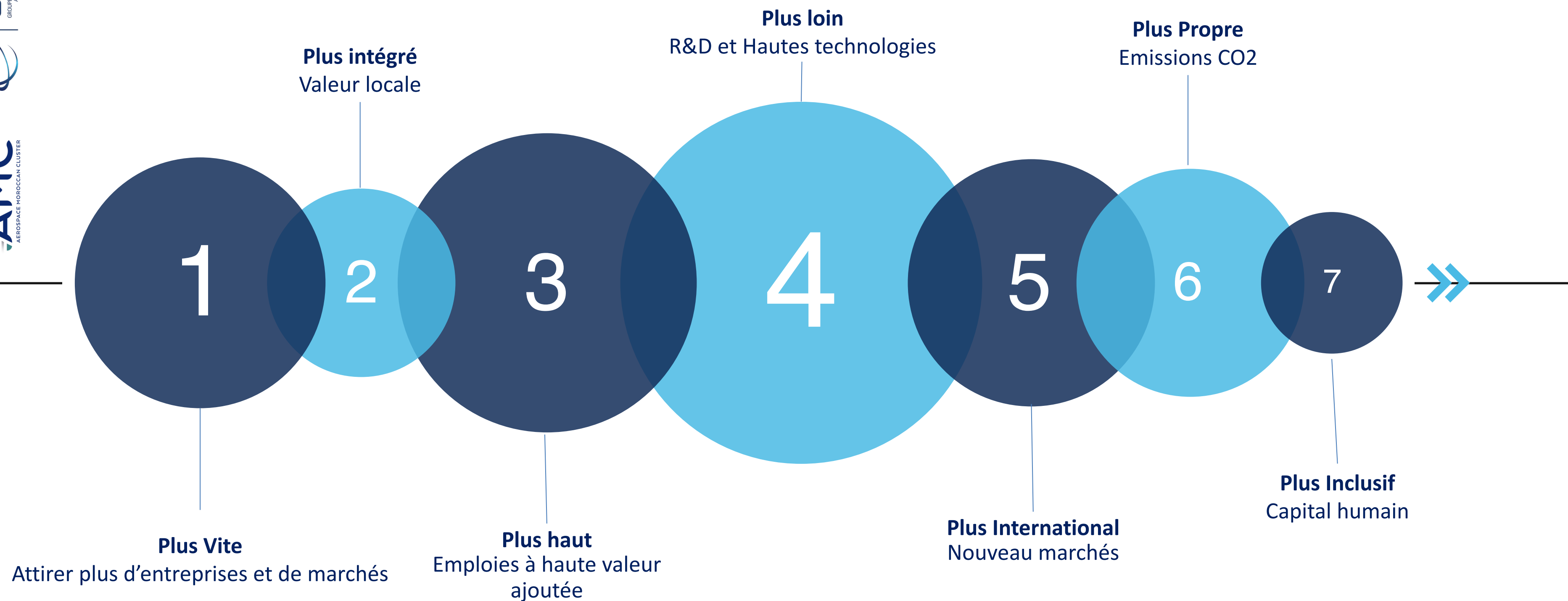
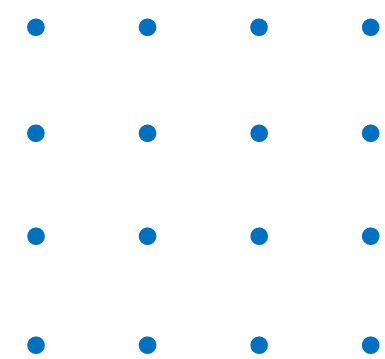


Single Aisle
Regional jet
Freighter
Widebody





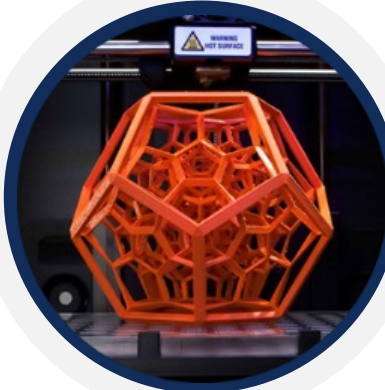
The Moroccan Aerospace Industry – Phase 2



MOROCCO AERO 2.0 ECO-SYSTEMS

INGENIERIE R&T

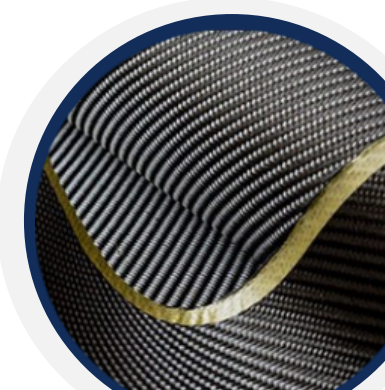
Sustainable Aviation Full



**Additive
Manufacturing**



Défense



Composites



EWIS



ENGINEERING



ASSEMBLY



MRO



Engines



Spatial



Embedded Electronics





Future Challenges = Innovation Opportunities

Morocco Phase 2 – Developing Our Technological Place in the Global Industry



Technology Follower
Man Power / Low Cost



Force Power – Combining
Man Power, Dedicated People,
Added Value, Technology
Technology Accelerator
Faster
Farther – new technologies
Higher – more added value

Need to Become an Established
Research & Technology Base –Including:

Virtual and Augmented Reality

Artificial Intelligence

Additive Manufacturing

Collaborative Robotics & Automation

Advanced Materials and Manufacturing





Future Challenges = Innovation Opportunities

Morocco Phase 2 – Developing Our Technological Place in the Global Industry

Why AMC ?

The AMC cluster was born from an observation on the Moroccan aeronautical industry. Taking advantage of the structural and sustainable growth of the sector, as well as the recognised assets of the Moroccan base to attract new players, particularly SMEs with technology and new trades, we can now claim to be in related industries

+ **Space & Defence**

+ **safety and security**

+ **Composites Materials**

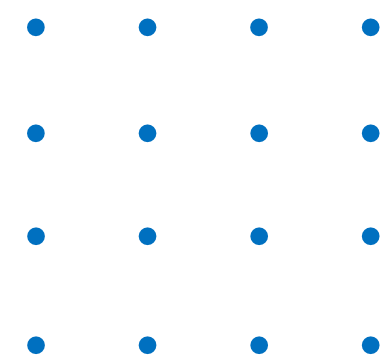
+ **on-board electronics**

+ **The medical**

+ **Disruptive innovation**

+ **maintenance and engineering department**

+ **Associated Technological Research**





The Aerospace Moroccan Cluster: GIMAS's Cluster of Innovation



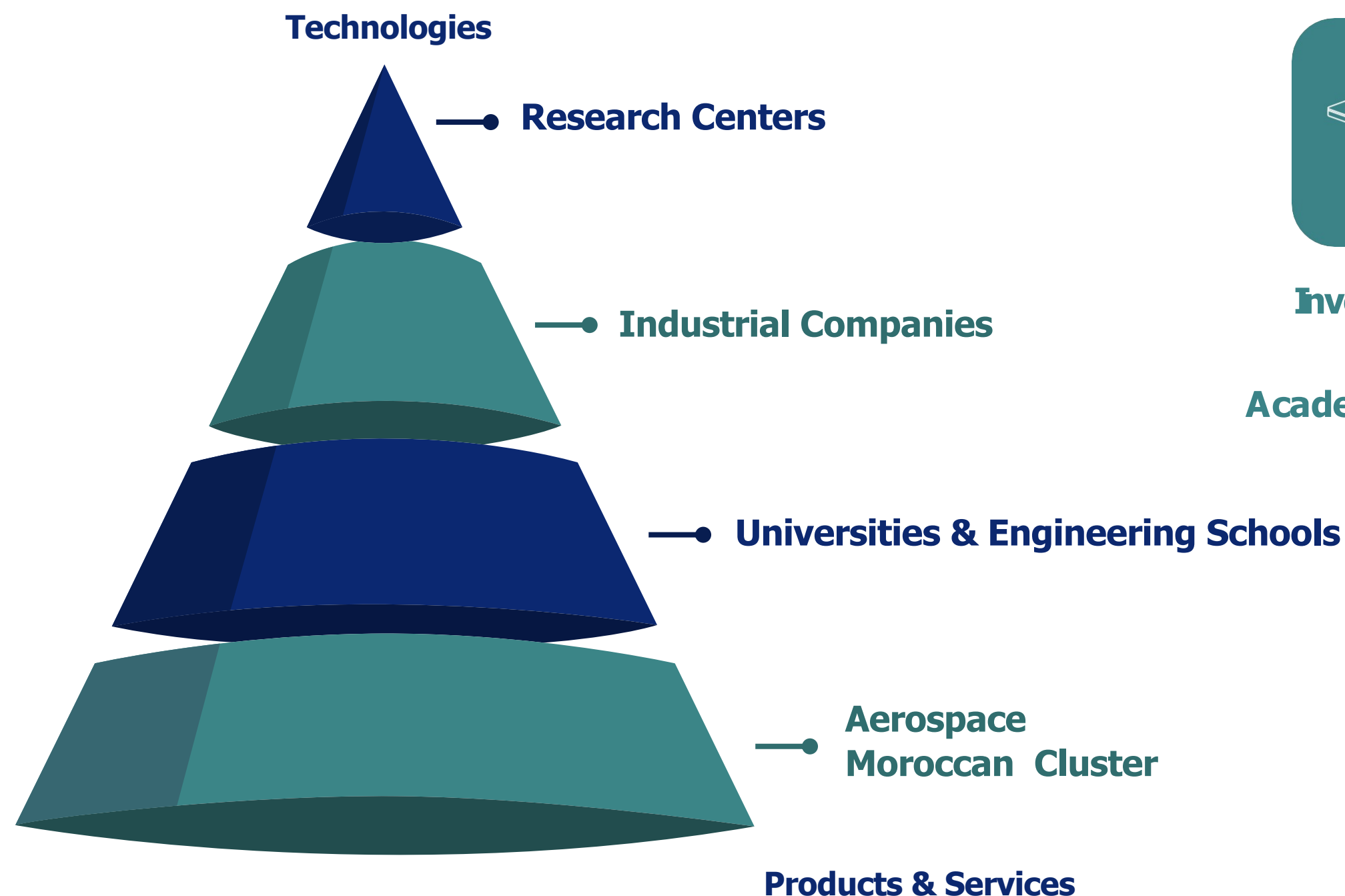
« *Men build too many walls, not enough bridges* » *Isaac Newton*



**Local integration of
Engineering and
Technological
Research
activities**



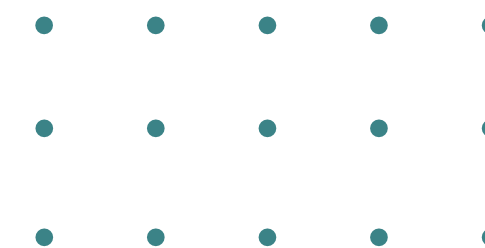
**Involvement of
Moroccan
Academic Actors**





Future Challenges = Innovation Opportunities

Goals and Missions



01_ RESEARCH AND DEVELOPMENT

Promoting R&D, collaborative projects and innovation for the aeronautics sector and federating players around high value-added themes

02_ PROMOTION

Promoting the creation of companies operating in the aerospace sector and supporting the development of their skills, growth and competitiveness.

03_ FORMATION AND MENTORING

Offer formation and mentoring opportunities to help young entrepreneurs and project leaders who want to operate in the sector to establish and develop their business

04_ PUBLIC AND PRIVATE PARTNERSHIP

To offer assistance and advice to public authorities or any other legal or physical person in the fields of the Council in order to promote the aerospace sector.

05_ ACCOMPANIMENT

To develop solidarity between the actors of this sector, the sharing of experience and the various assistance with the organizations and institutions, in order to break the isolation of certain companies especially at the beginning

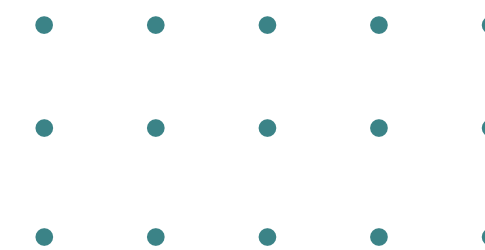
06_ STARTUPS & SMES

To promote the development of SMEs and the creation of start-ups on a national level by representing the operators of the sector to the Public Authorities, Local Authorities, and any other organization, association or federation on a permanent or occasional basis.





Future Challenges = Innovation Opportunities



Sectors and Topics

Aerospace

Composite
Embedded Electronics
Tooling
Engineering



Airports

Passenger and
Cargo Logistics
Equipments

Defense & Security

Identification / Authentification
Content management, cryptography
Electronic Signature, Standardization
Biometric techniques



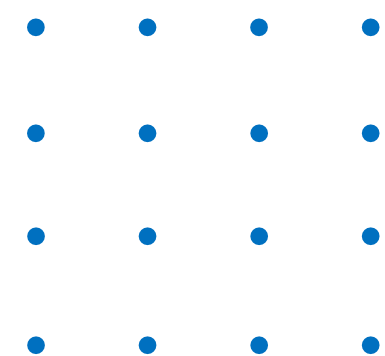
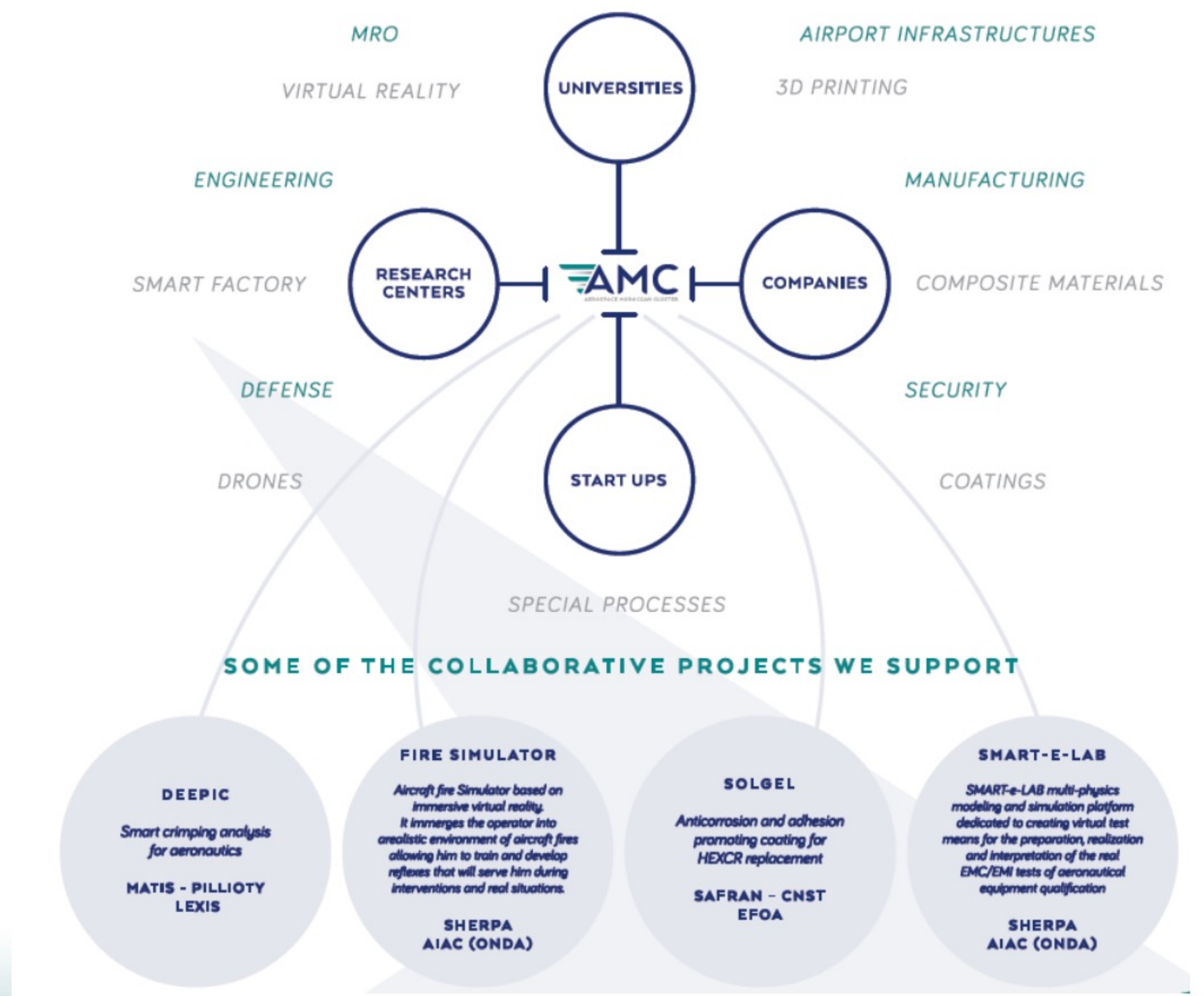
MRO

Maintenance
Reparation





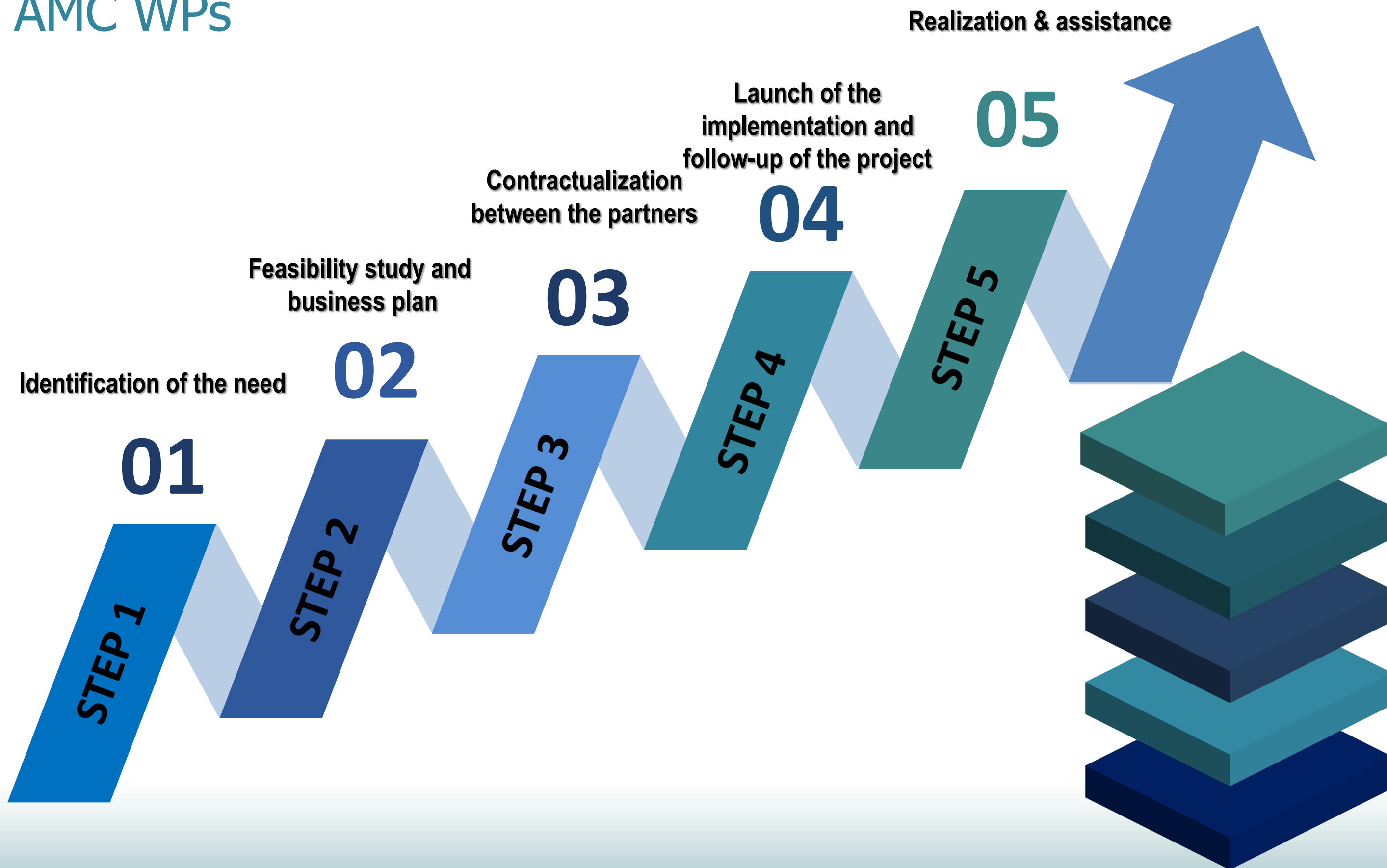
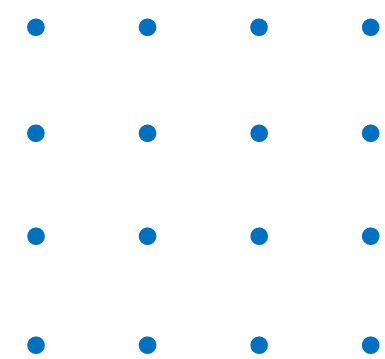
The Aerospace Moroccan Cluster: GIMAS's Cluster of Innovation





The Aerospace Moroccan Cluster: GIMAS's Cluster of Innovation

AMC WPs



Our Academic & Institutional Partners



Royaume du Maroc
Ministère de l'Industrie et du Commerce



المملكة المغربية
وزارة الصناعة والتجارة



المدرسة الوطنية العليا للفنون والمهن بالرباط
Ecole Nationale Supérieure d'Arts et Métiers de Rabat





Startups are at the hearth of AMC

Among the Startups Accompagnied





Consumer
Technology
Association™

Morocco as the first African and Arabic country exhibiting in CES LAS VEGAS Since 2018



Royaume du Maroc
Ministère de l'Industrie et du Commerce



المملكة المغربية
وزارة الصناعة والتجارة



Le Maroc Aéronautique – L'Innovation

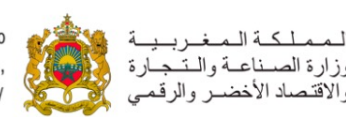
Participation Digitale suite aux restrictions de voyage



4^{ème} PARTICIPATION OFFICIELLE DU MAROC AU SALON MONDIAL DE L'ÉLECTRONIQUE *Consumer Electronic Show Las Vegas*



Kingdom of Morocco
Ministry of Industry, Trade,
Green and Digital Economy





The Moroccan Aerospace Industry 4.0

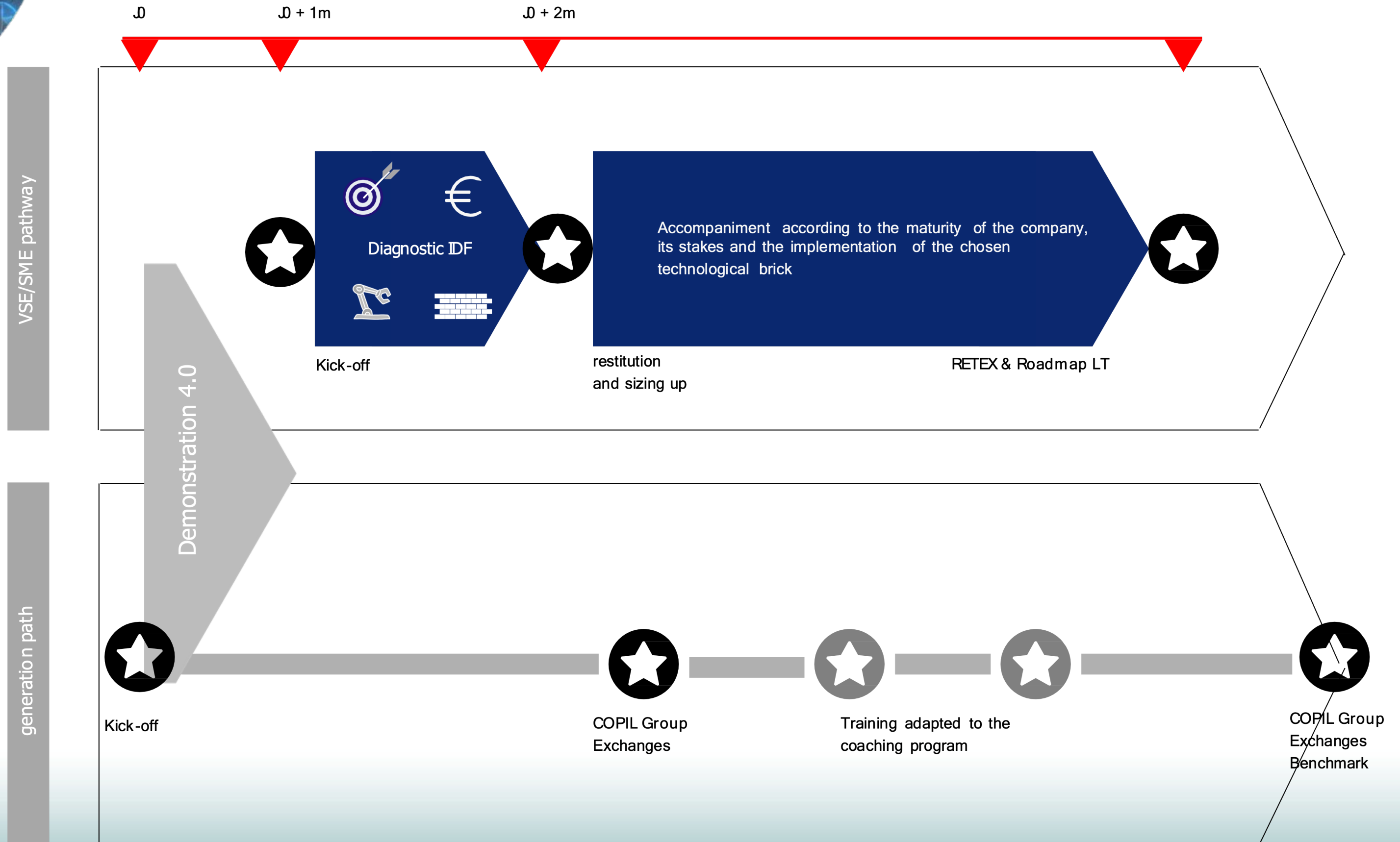
GIMAS Acting for the transition of its members to Industry 4.0

Purpose of the project:

- ❖ Create a support project "Industrie du Futur", practical and on the field, differentiated by a scalable project according to the stakes of the companies, as well as support to the files and financing support AND turnkey investments.
- ❖ Capitalize on the know-how and methods deployed in the different companies, in order to create a complete ecosystem allowing training, exchange and inter-company benchmarking.
- ❖ Deploy synergies between consultants, technologists, solution providers, Fablab on a "Local to local" principle focused on the needs of the SME

The Moroccan Aerospace Industry 4.0

Project's Macro Plan





The GREEN Moroccan Aerospace Challenge

Acting for A Sustainable & Green Industry

